The background of the slide is a photograph of a modern bridge with a white concrete railing, curving along a body of water. In the distance, a city skyline is visible under a bright, hazy sky. The sun is low on the horizon, creating a strong lens flare effect that illuminates the bridge and the city.

Smart Concrete and Autonomous Cars: Building the Future of Roads



CARS HAVE BECOME “SMARTPHONES ON WHEELS”



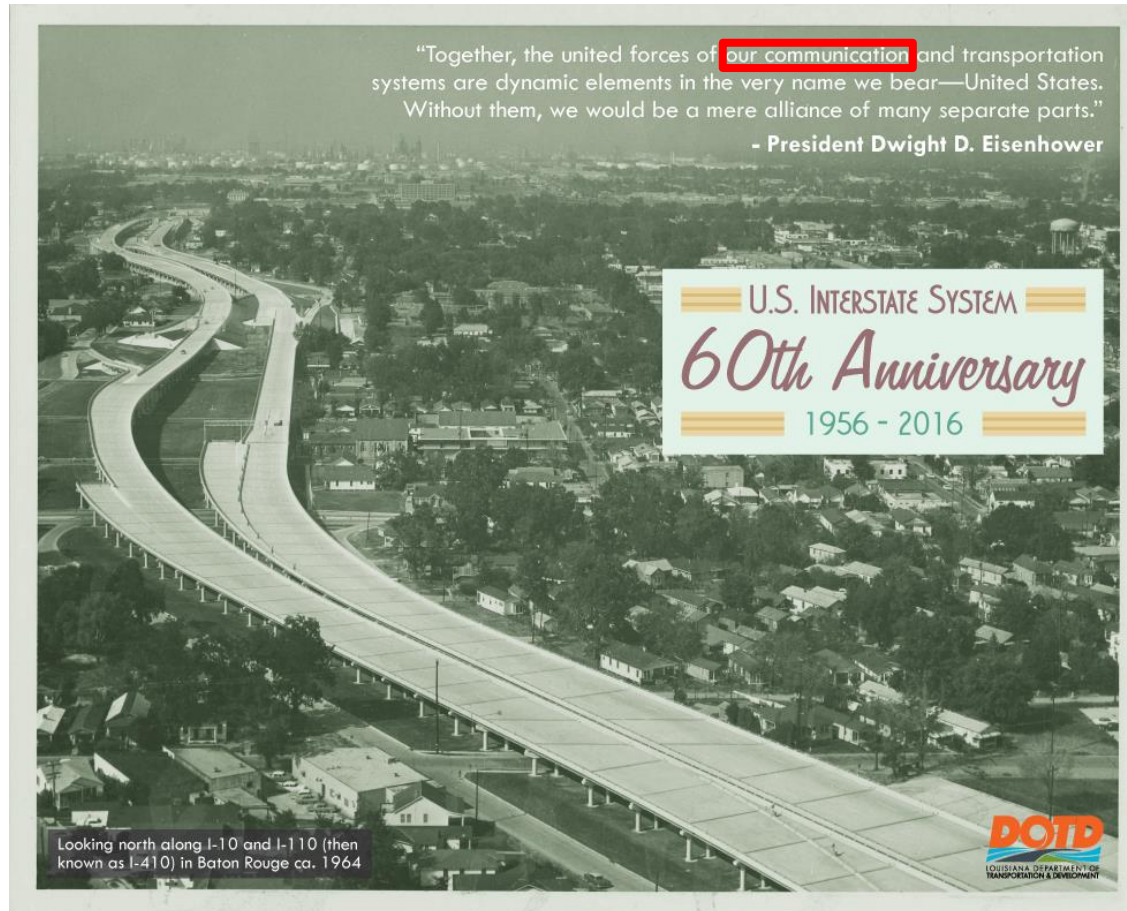


CONNECTED 2020'S, AUTONOMOUS 2030'S





BUT ROADBUILDING HASN'T CHANGED THAT MUCH





INCREMENTAL IMPROVEMENTS IN ROADBUILDING

Improved continuous paving

ITS signage, cameras, & sensors

Specialized equipment

Lane markings

Better mix design & admix

Weather management

Type III quickset mixes

Safety & barrier systems

Milling & resurfacing

Ramp & interchange design



THERE'S LOTS OF INNOVATION AVAILABLE (NOT ALL GOOD)

Precast concrete

Solar pavement (LOL)

Roller compacted concrete

Plastic materials

Self consolidating concrete

Styrocrete

Pervious concrete

Permanent instrumentation

It's just not being adopted!



ROADBUILDING HAS CHANGED A LOT, HISTORICALLY

Dirt paths

Brick

Log roads

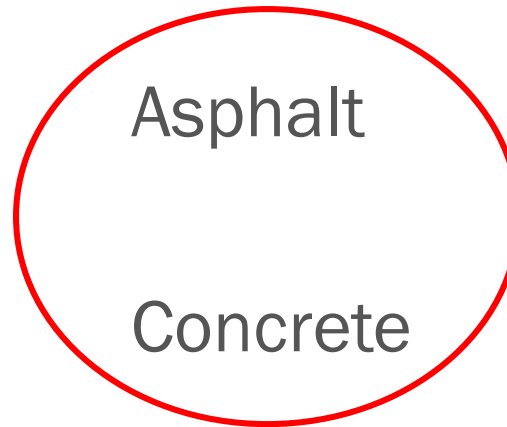
Cobblestone

Gravel

Asphalt

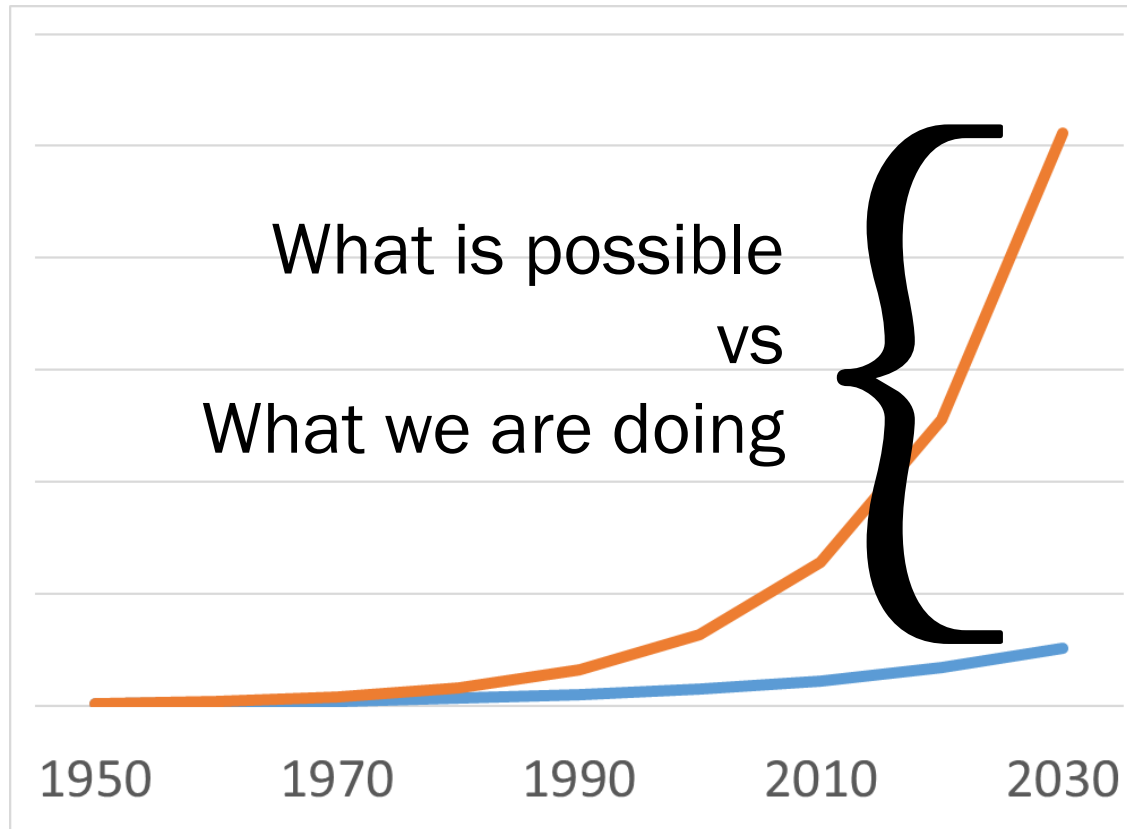
Slate

Concrete





INCREMENTAL VS EXPONENTIAL IMPROVEMENT



Technology firms focus on **exponential** improvement

- TVs
- Phones
- Computers
- Cars

Regulated industries focus on **incremental** improvement

Capability gap grows over time

Think About the Future!

In 50 years, will roads still be “just roads”?

Or will they be roads + sensors + data +
connectivity + more?



EMERGING DEMANDS FOR INFRASTRUCTURE

Smart Cities

Charging for Electric Vehicles

Internet of Things

Navigation for Autonomous

Dedicated Short Range Comms

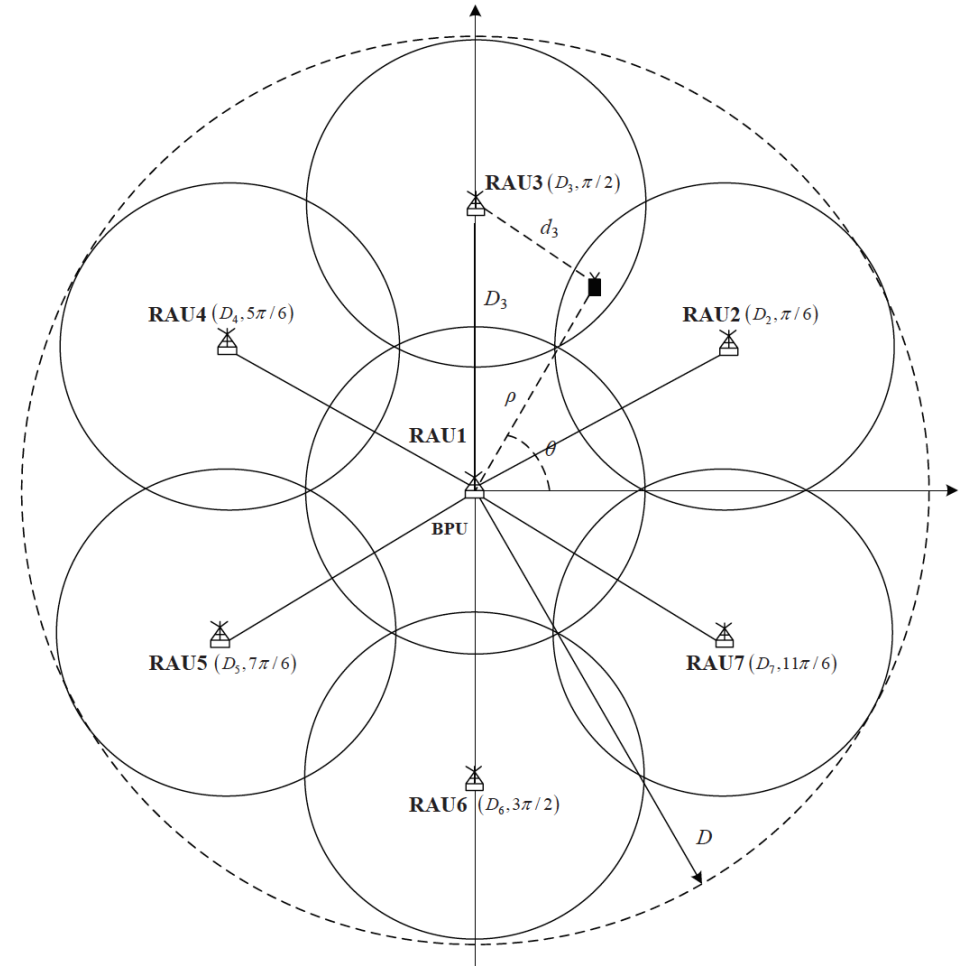
Connectivity for Autonomous

5G Distributed Antenna Systems

Right-of-Way isn't just for roads!



DISTRIBUTED ANTENNA SYSTEMS





SMART CITY PROJECTS

Kansas City Smart City Corridor

- Cisco
- \$15m

Columbus Smart City

- \$40m USDOT
- \$10m Vulcan (Paul Allen)

LinkNYC

- Sidewalk Labs (Google)

Envision Charlotte

- Verizon

Bos:311

- Boston
- Potholes & other reports

Tons of UK / Euro / Asian work



CURRENT & EMERGING INTEREST AREAS

Permanent Traffic Counts

Pavement Condition Indexing

Data Driven Safety Systems

Public Safety Wi-Fi

Automated Collision Alerts

Full System Signal Integration

Blue Signal Indicators

License Plate Readers



STATE SMART HIGHWAY PROJECTS

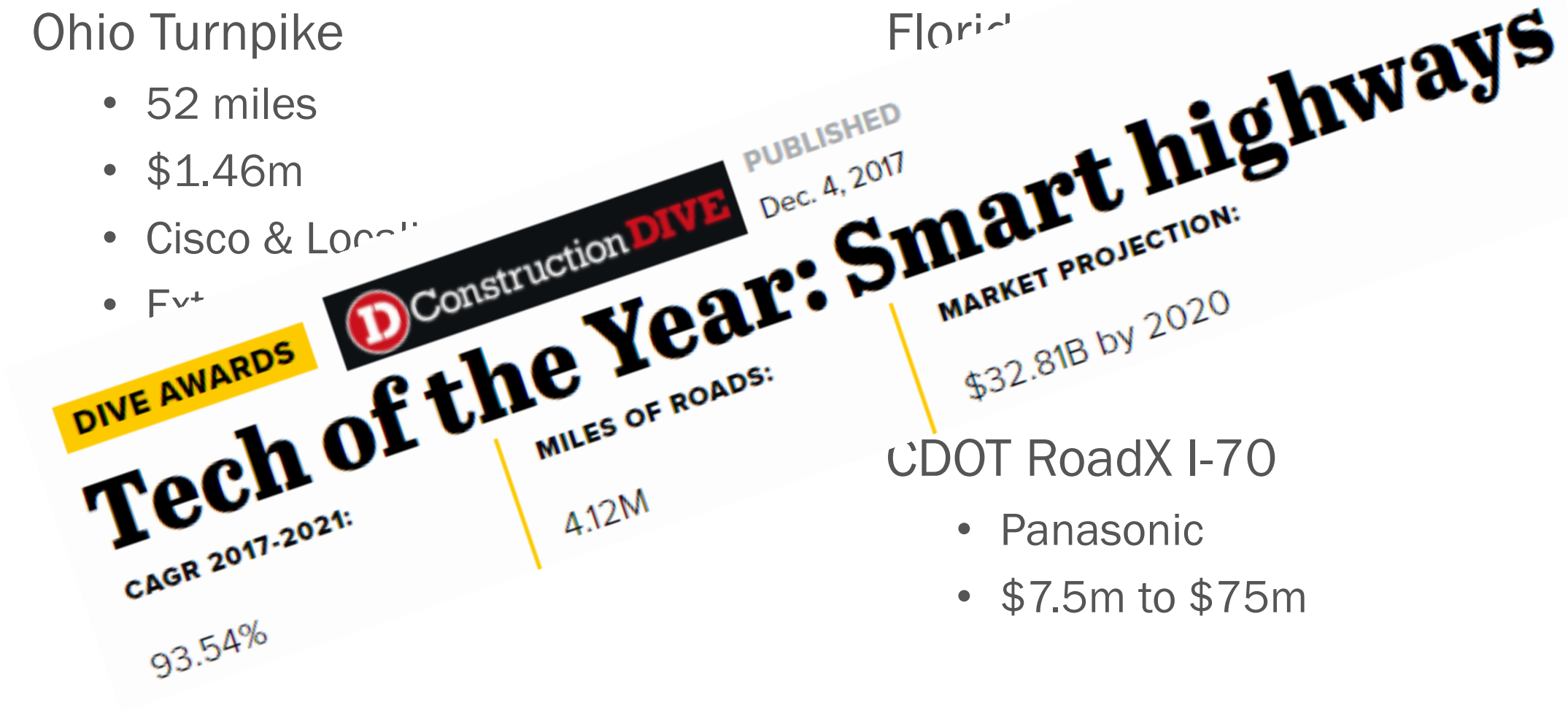
Ohio Turnpike

- 52 miles
- \$1.46m
- Cisco & Lorain
- Fv+

Florida

CDOT RoadX I-70

- Panasonic
- \$7.5m to \$75m





INTELLIGENT TRANSIT SYSTEMS AND SMART CITIES

Limited to a small portion of project funds

Limited to a small portion of projects

Struggle for funding

Struggle for public-facing use-cases



AMERICA NEEDS TO REBUILD ITS ROADS!



Trump's Infrastructure
Almost D

**Where the Heck Is Trump's
Infrastructure Plan?**

**Could
America's Cities**

**The New \$1 Trillion Infrastructure Plan Could
Pressure Struggling Cities**

**Trump's infrastructure plan: A deal doomed from
the start?**



C.R.E.A.M. - CASH RULES EVERYTHING AROUND ME

Inventory grows 2% annually

More miles than ever

Gas taxes not raised for 30 years

Less money than ever

Recent increases ~10% of need

Backlog growing for 30 years

2/3 cost increase over last 10 yrs

More expensive than ever!



PAYING FOR ROADS IS AN INTRACTABLE PROBLEM

8m lane-miles of roads

Trump plan is for \$1t

40% need major service

Only 20% of it for roads

At least 3,000,000 miles

\$200b = 100,000 ln-mi

\$2m per lane-mile

3% of needed improvements

>\$6 trillion dollars

Brother, can you spare a dime?



DON'T WORRY, IT GETS WORSE!

Currently, 40% need service

- Increase to 75% by 2035

America's GDP in 2035 is projected at \$25 trillion

Cost increase 2/3 in last 10 yrs

- ~100% increase in next 15

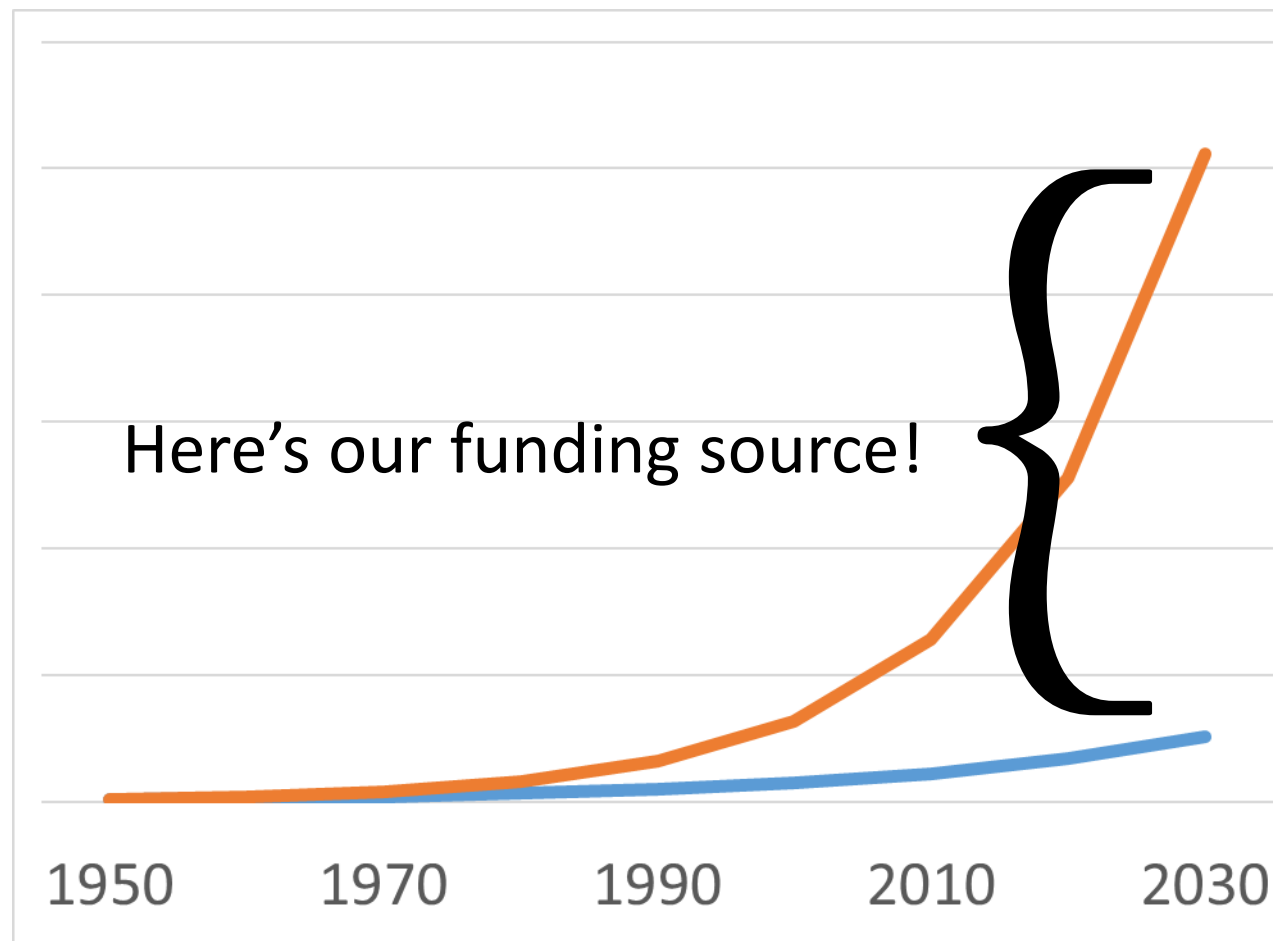
By 2035, 75% of roads will need service, at \$4m per mile

= \$33 trillion dollars...

**In 2035 we will
need to spend 1.3
years of our GDP to
fix our roads**



WHAT IS POSSIBLE VS WHAT WE'RE DOING





TREAT ROADS LIKE NETWORKS

Do you pay to go on Amazon?

Do you pay to go on Facebook?

Why not?

**You being there is more valuable
than charging you a fee!**





NETWORKS CREATE ENORMOUS VALUE

Value of a network:

- X^2 (Claude Shannon)
- X = size of network (miles, users, etc)

Webpages

TV / Radio / Cable

Electricity

Roads are the ORIGINAL network

Telephones

**Autonomous and connected
cars need networks too!**

Internet service

What if Digital Networks Paid for Road Improvements?

Free to drive, pay to connect

No need for public budgets to fund projects

More users means more funding



THINK ABOUT ROADS LIKE WEBPAGES

Average lane-mile of road costs about \$5m over 50 years

Average lane-mile of road carries about 50m users over 50 years

\$0.10 per use will pay for the road

Websites can make \$0.10 per user without charging to visit

Roads can too, **if we focus on innovations people will pay for**



PEOPLE SPEND 90 MINUTES DAILY IN CARS

\$11 at minimum wage, \$20 at most common wage

If you could work, socialize, or be entertained instead of driving, you'd *happily* pay \$0.1 per mile

- That's only \$4.50 at 30mph, \$9 at 60 mph

You'd earn more money by paying the cost & working

You'd pay less than a typical movie if being entertained

You'd pay less than a beer if socializing (and could drink a beer, too!)



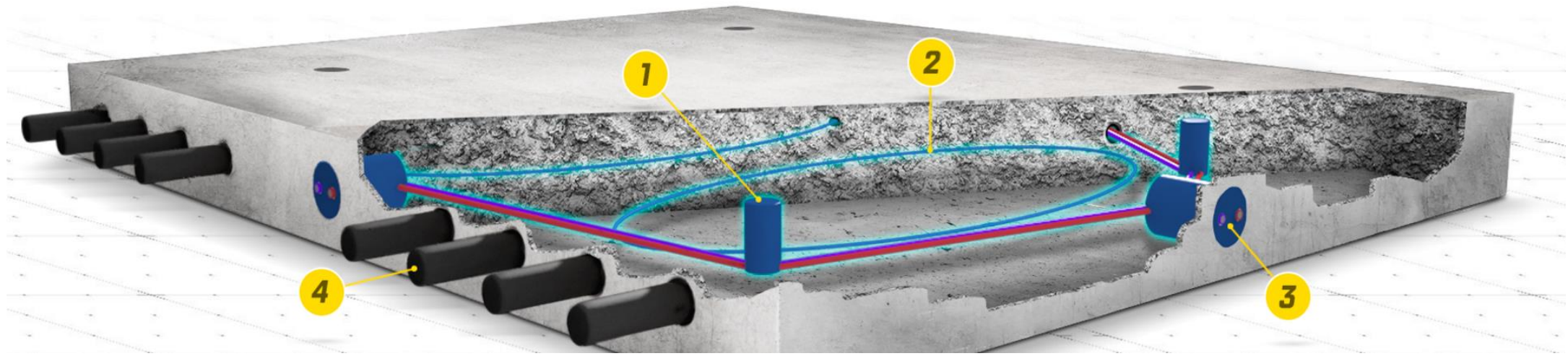
SMART PAVEMENT MAKES ROADS PAY FOR THEMSELVES

Better, faster, cheaper construction

High speed neutral host network

Built in “touch sensitivity” &
pavement condition sensing

Free to drive, pay to connect





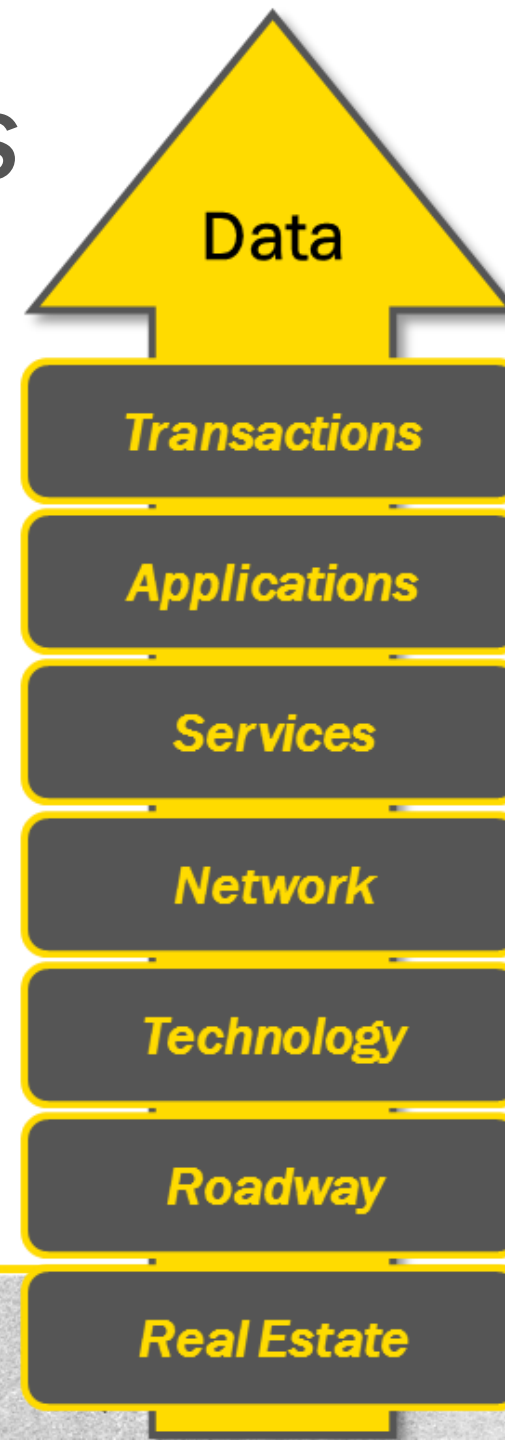
WE TREAT ROADS LIKE NETWORKS

Finance improvements with a P3

Design-build-finance-operate-maintain

Charge for everything above “technology”

Payback in 9 years (early) to 3 years (mature)





SMART PAVEMENT FEATURES - NOW & NEAR

Traffic counts

Vehicle categorization

Traffic patterns

Collision reporting

Driver behaviors

Run off the road reporting

Vehicle speeds

Pavement condition indexing

Vehicle weights

Dangerous condition notices



SMART PAVEMENT SERVICES – FUTURE

Real time traffic notices

“AdWords for physical spaces”

Vehicle routing improvements

Navigation & routing for autonomy

Vehicle to vehicle comms

Telemetry for autonomy

Vehicle to infrastructure comms

Apps platform for next-gen mobility

Neutral hosting for carriers

- “Internet for cars”
- Productivity, social, entertainment



Smart Cars and Smart Cities Need Smart Roads and

We Need You to Build Them

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